



---

Name

Date

## CONTENT MODULE SUMMARY SHEET

*Love Works* by **Joel Manby** (part 2)

---

### INTRODUCTION

Today's Iron Forums content module features Joel Manby, author of *Love Works. Seven Timeless Principles for Effective Leaders*. In this, the second video of his three-part series for Iron Forums, "Love Works," Joel introduces some key examples of leading with agape love through being *patient, kind, truthful, and trusting*. He then provides principles we can follow in our businesses, as well as introspective questions we can ask to start us on the journey.

Joel has been a leader in the business world for 40+ years, over 25 of them as CEO of four major corporations. He has led through many different business environments and has experienced both leading with love and managing within an autocratic, fear-based leadership. He is committed to guiding individuals and teams in transforming an organization's culture from the inside out. This is his hope in providing this content for Iron Forums.

---

### SCRIPTURE

*Love is patient, love is kind. It does not envy, it does not boast, it is not proud. It does not dishonor others, it is not self-seeking, it is not easily angered, it keeps no record of wrongs. Love does not delight in evil but rejoices with the truth. It always protects, always trusts, always hopes, always perseveres.*

— 1 Corinthians 13:4-7

---

### CONTENT

This is just an outline. Be sure to add your thoughts and listen to the Holy Spirit to see what He may be speaking to you about this topic.

#### ***The Definition of Agape Love***

Agape is not about what you believe, it's about how you behave and treat others.

It is defined by these seven words: patient, kind, truthful, trusting, unselfish, forgiving, and dedicated.

#### ***Patient***

Have self-control in difficult situations.

PRINCIPLES:     Praise in public  
                      Admonish in private  
                      Manage conflict well.

QUESTION:     How can I be more PATIENT?

### **Kind**

Show encouragement and enthusiasm.

The level of enthusiasm will always cap at the enthusiasm of your employees.

PRINCIPLES: Have a 3:1 ratio of kindness to admonishment  
Have an attitude of gratitude  
Aim to make others' days better.

QUESTION: Who do I need to ENCOURAGE?

### **Truthful**

Define reality corporately and individually.

Challenge everything to make sure you get to the truth.

PRINCIPLES: "Don't shoot the messenger"  
Talk last  
Listen to understand,  
Summarize the why

QUESTION: How can I create a TRUTHFUL environment?

### **Trusting**

Place confidence in someone.

PRINCIPLES: Have clarity in decision making (RACI Chart: Responsible, Approve, Consult, Informed)  
Empowerment (create value for your people, don't extract it from them)  
Socratic Leadership ("Stop thinking about giving the right answer, and think about asking the right question.")

QUESTION: How can I be more TRUSTING?

---

## **DISCUSSION QUESTIONS**

1. How can you be more patient? What are ways you can better manage conflict with patience?
2. Who can you encourage through kindness?
3. How can you create a more truthful environment? What barriers in your workplace may be preventing you from doing so?
4. How can you be more trusting of your people? Is there anyone specific you can empower through that trust?